

Technical Sales Manager

Appear TV is currently experiencing increased demand from customers and growth in revenue. We are therefore looking for a dedicated Technical Sales Manager with superior technical understanding that can work with our customers to design broadcast solutions that meets their operational requirements.

Our company provides carrier-grade solutions that enable broadcasters and operators to deliver professional quality video and audio services.

Qualification: BSc., Siv. Ing, MSc. (or equivalent)

Job Purpose:

- to design technical solutions in accordance with customer needs
- to provide technical support to sales efforts
- to support customers in their operational needs
- to provide technical responses to bids and RFPs/RFIs
- to demonstrate general proficiency in the overall end-to-end broadband/broadcast systems and solutions
- to collect market input to assist with further growth of the company

You have a positive attitude and want to work in an international environment. A key success factor is the ability to communicate with all levels and all departments of the organization internally and externally. Language skills are advantageous and complete fluency in English is an absolute minimum requirement. International travel is to be expected.

We offer:

- An exciting place to work with humor and energy
- State-of-the-art products and technology
- Inspiring customers and projects
- Professional career development
- Competitive terms

We would prefer a few years of relevant professional experience, but may consider highly talented people from other industries, subject to technical understanding and ability. The job currently reports to the Technical Support and Product Marketing Director.

Please send your resume and application clearly marked to: jobs@appeartv.com
For further information contact Carl Walter Holst +47 2411 9020.

APPEAR TV is based in Oslo, Norway. The company produces world-class equipment that enables operators to deliver professional broadcast services to millions of users around the globe. The company is dedicated to developing reliable, revenue-generating and innovative solutions for operators looking to deliver real-time content to the home. Appear TV head-ends are designed for modularity, high density, and flexibility.
www.appeartv.com